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Please check the internet for our corresponding agencies.

*dahm international*

A PASSION FOR YACHTING

YOUR EXPERIENCED PARTNER  
FOR ALL YACHTING-RELATED MATTERS.



SIX GOOD REASONS TO TALK TO US...



## IS YOUR YACHT LOOKING FOR A NEW OWNER? WE PROBABLY KNOW THEM.

Regardless of whether you are looking for something bigger or want to do something totally different: if you're planning to sell your yacht, you should talk to us! As a yacht marketing company that is active around the world, we will work with you in developing a competitive marketing strategy for selling your yacht.

We will make our comprehensive know-how available to you for all the aspects involved, from drawing up a sales brochure to placing your offer in the international yacht magazines, through to attending the yacht industry meetings around the globe.

We are present at all the major boat shows, from Monaco to Fort Lauderdale, and will establish direct contact to potential buyers.

We have supported most of the customers in our database for many years. And there's almost always someone who is interested in a new yacht.

Close cooperation with other renowned international brokerages and networks further extends the reach of our sales offerings and ensures that many more potential customers around the world hear about your vessel.

Handling financial matters via a trust account also guarantees that your ship will only be handed over to the new owner when it has been paid for in full.

Put your trust in our experience, gained from the successful brokering of more than two thousand sailing and motor yachts.



## FINDING THE PERFECT YACHT IS NOT A QUESTION OF LUCK. IT'S A QUESTION OF EXPERIENCE.

You can search for your next yacht on the Internet. Or stumble across a favourable offer in the harbour. But it's considerably simpler and, in the long term, even more cost-effective to rely on the expertise of an experienced partner when you plan to buy a new vessel.

Our brokers are well-versed in the complex world of the yacht business and will assist you in all the phases involved in taking a decision, starting with a personal discussion in which we discuss as carefully as possible the expectations you have for your future yacht and the criteria for pre-selecting the yachts that come into consideration.

In cooperating directly with other large and renowned brokers on a worldwide basis we support a network which provides a great deal of additional information. For example, we and our partners generally know the entire history of a yacht and its owner through to the present date.

As soon as you and we together have found your dream boat, we will conduct the sales negotiations on your behalf and in agreement with you, and organise a trial run and an expert's report on the vessel. For your safety we handle financial matters using a trust account. This ensures that the sales price can only be transferred to the seller when you can be registered as the new owner. Naturally this service is also part of our service offering.

And the best thing about it: you don't need to pay a single penny more when we represent you as the yacht consultant on the buyer's side. So try us out – we love ships and look forward to talking to you.



## THE BEST COMPANIONS FOR THE MOST WONDERFUL WEEKS OF THE YEAR: THE MOST EXCLUSIVE YACHTS IN THE WORLD.

For people who shoulder a lot of responsibility daily, time is a valuable commodity. This is all the more true for the most wonderful weeks of the year. With our exquisite charter yachts in the most attractive regions in the world, we make fulfilling your travel dreams our absolute priority. Enjoy the hand-picked luxury and courteous service on board what is – for a time – your very own yacht.

Let the crew take you to the most beautiful diving spots in the world, or cruise off the exclusive beaches of the glamorous resorts in the Mediterranean. Enjoy a five-star dinner on board your ship – or is a spontaneous beach barbecue more to your taste? Are you interested in other countries, peoples and cultures?

Do you prefer the traditional elegance of a classical sailing yacht or are you attracted to the unlimited comfort of a modern, high-performance motor yacht? Tell us where you want to go. Thanks to our global network, we can access practically every charter ship on the market for you.

As one of the leading charter agents, we will develop a travel programme tailored specifically to your wishes – as individual and unique as your ideas. Because when we wish you bon voyage, that's also a promise.

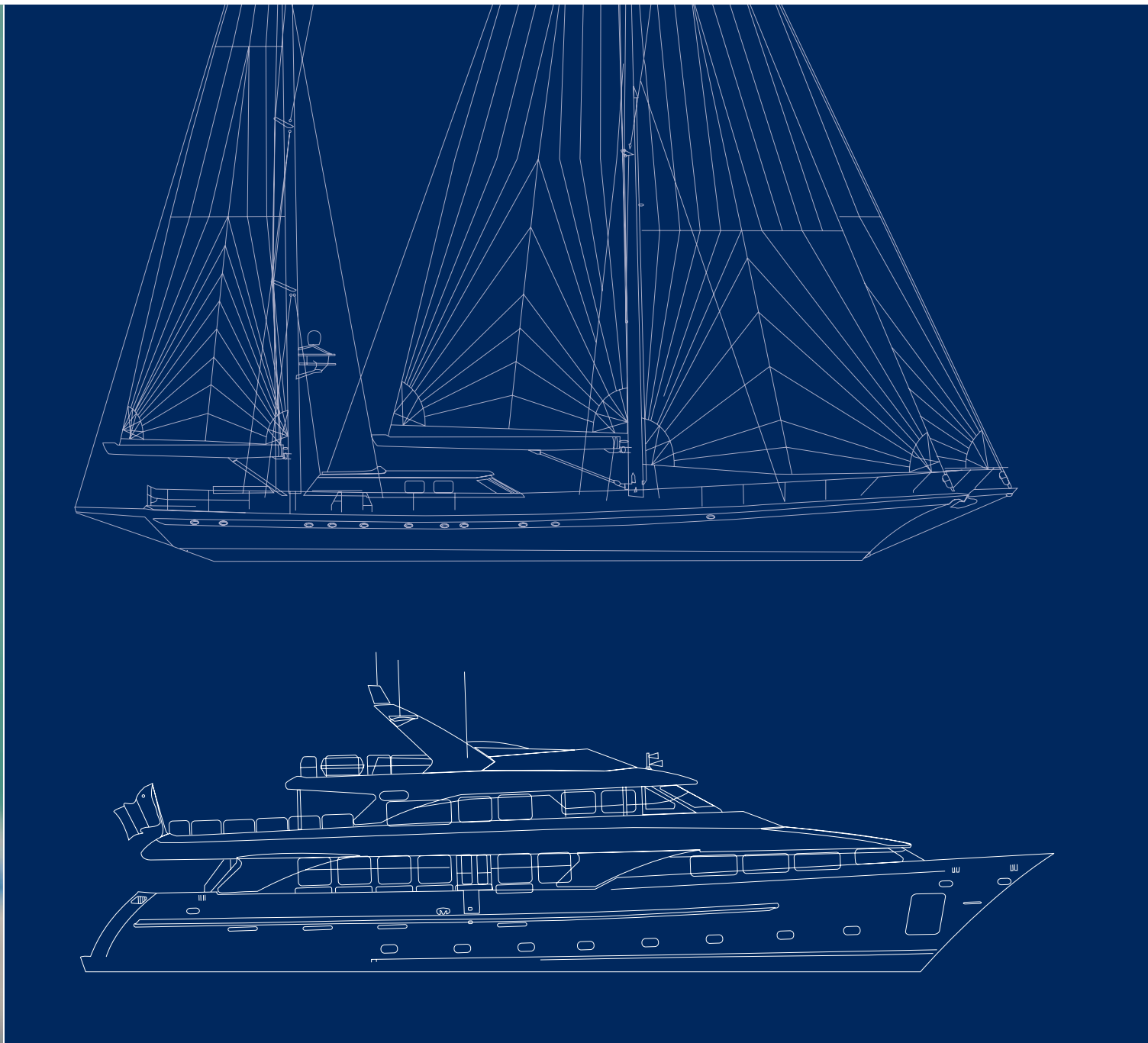


## YOU CAN'T DEAL WITH EVERYTHING YOURSELF - THAT'S WHY WE DO IT FOR YOU.

As a result of the many different regions in which modern yachts can be used, a whole range of different standards and regulations come into play, and privately used yachts are constantly increasing in size: the upshot of all this is that the activities required to manage a yacht are becoming ever more complex. Fewer and fewer owners wish to deal with these matters themselves. Quite rightly so - after all, they generally need to focus their attention fully on business matters.

Talk to us: dahm international - on your behalf, and together with you or your captain - will devise a long-term strategy for running your yacht on a cost-effective and reliable basis.

While you concentrate fully on your everyday business, we ensure that your yacht functions without a hitch. If requested we'll charter your vessel for several weeks a year and thus reduce your running costs to virtually zero.



## THERE ARE CERTAIN THINGS YOU NEED TO DO YOURSELF. FOR EXAMPLE, BUILDING YOUR OWN YACHT.

It doesn't take much to make a great idea come true: generally, all that's needed is the necessary time and experience. Herbert Dahm and his team at dahm international offer both of these, plus the highest standards for our own work when we take care of your construction or refitting project.

Driven by the motivation to set new standards. Always sceptical of existing standards. Constantly searching for innovative solutions for our customers' projects, Herbert Dahm is renowned as a visionary developer. He has devised numerous technical

innovations and solutions for yacht design which are standard practice today. Many details on and below deck on some 250 yachts bear the unmistakable hallmark of Herbert Dahm and dahm international.

As an independent partner from consulting to development and design to project management, we make effective use of our long-standing connections to well-known design offices, shipyards and service companies on your behalf. We select the specialists for you who will understand your wishes and take them to heart. And we ensure that your ideas are put into practice.



## YOU SHOULD MAINTAIN THE VALUE OF A YACHT – OR INCREASE IT.

A yacht is like every other investment: if you don't attend to it regularly, you risk it decreasing in value. The dahm international Service Team is fully committed to ensuring that your ship retains its value.

Our staff are with your yacht on site and protect your interests vis-à-vis third parties, such as suppliers. We employ the appropriate specialists and ship-

yards, develop the appropriate solutions jointly with you, or advise you about upcoming refit activities – including controlling the agreed budget and monitoring the quality of all the tradespeople.

In a nutshell: just as you would do it yourself – but with considerably less effort for you and at a reasonable price.



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## WHEREVER YOU ARE – WE’RE CLOSE AT HAND.

Our offices in Monaco and Palma de Mallorca mean that we are represented directly at the two most important yachting centres on the Mediterranean. Our office in Düsseldorf is the point of contact for our numerous German-speaking customers.

Up-to-date information and more details about our corresponding agencies are available at:

**[www.dahm-international.com](http://www.dahm-international.com)**